## **Glossary**

**DHB** means a District Health Board, and includes a DHB's hospital(s) and/or associated health services that are provided by a DHB and for which that DHB purchases wound care products.

**DHB Change Manager** means the person responsible for managing the wound care change process within each DHB. This person may be a Procurement Manager or Clinical Product Coordinator or any other person designated by the DHB.

**DV Limit** means, for each of the relevant HSS Sub-categories, the relevant discretionary variance limit. The DV Limit is the maximum percentage of the total HSS Sub-category market allowed for discretionary purchasing of DV Medical Devices.

**DV Medical Devices** means non-HSS Products that are within the scope of the relevant HSS Sub-category.

**Hospital Supply Status (HHS)** means the status of being the only supplier of products within a Sub-category under a listing agreement with PHARMAC which DHBs are obliged to purchase from when purchasing from within that Sub-category, subject to any DV Limit.

**HSS Brand** means the brand of products supplied by the HSS Supplier under a listing agreement with PHARMAC.

**HSS Products** means the products supplied by the HSS Supplier within an HSS Sub-category under a listing with PHARMAC.

**HSS Sub-category** means a grouping of products within a defined scope as agreed between PHARMAC and the relevant HSS Supplier. An HSS Sub-category scope includes both HSS Products and non-HSS Products.

**HSS Supplier** means the supplier with Hospital Supply Status within an HSS Sub-category.

**NPV** means net present value. NPV calculations take into account the expected value of money over a period of time. PHARMAC typically calculates NPV savings over a 5 year period and includes an 8% discount rate each year after the first year.

**Pharmaceutical Schedule** means the pharmaceutical schedule produced by PHARMAC pursuant to section 48(a) of the New Zealand Public Health and Disability Act 2000.

**RFP** means Request for Proposals.

**WCAG** means the Wound Care Advisory Group established by PHARMAC to provide objective clinical advice as part of its consideration of wound care procurement opportunities.